Rolling Out the Red Carpet for Aerospace & Defense

LAEDC

SoCalJOBS DEFENSE COUNCIL

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LAEDC

Overview of LAEDC

- Founded in 1981 by LA County Board of Supervisors.
- Our entire mission is to grow, attract and retain jobs in the regions of Los Angeles County.
- Since 1996, we have helped retain or attract 200,000 jobs.

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How We Deliver on Our Mission

35 full-time employees

covering **88** cities

over **100** Unincorporated areas

150 Private Sector Members

50 Government & Education Members

20 Strategic Partners

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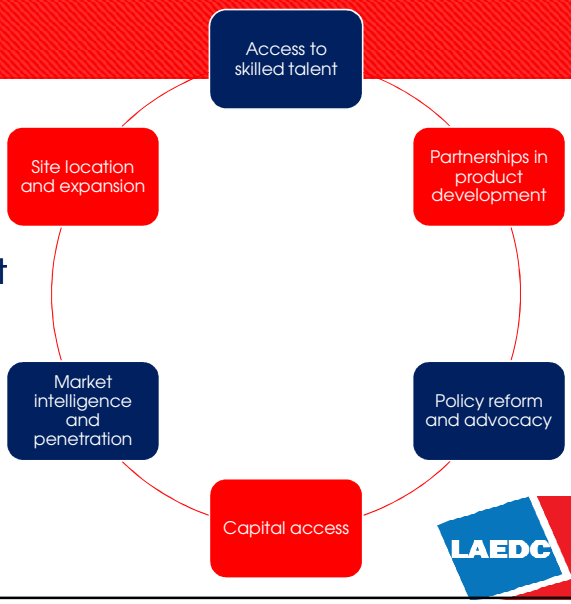
What Do We Do?

- Identify Challenges & Opportunities Affecting the Regional Economy
- Conduct Objective Research and Analysis to Guide Programs and Policy
- Educate Decisionmakers and Inform the Media
- Provide strategic, On-the-ground Assistance to Governments and Businesses
- Engage in Targeted Public Policy and Advocacy
- Provide Real Estate Advisory Services to Assist Public Landowners
- Implement Unique Programs to Support Leading Industry Clusters and Innovation

Specialized Services to Aerospace & Defense

We connect companies to a suite of programs and opportunities to keep and attract them here and to enable their optimal operation.



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Specific Examples of Programs & Opportunities

- California Sales & Use Tax Exclusion & Exemption
- California Competes Tax Credit
- California R & D Tax Credit
- California New Employment Credit
- LA Empowerment Zone
- BOE Rule 133 & AB 777
- Northrop/Lockheed Incentives for ASAP – CIIP and 17.5% tax credit
- Employment Training Panel
- On the job training subsidies
- Trade incentives, financing, utility, and other

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Specific Examples of Programs & Opportunities

- Monthly Better Business Webinars
- Weekly Aerospace & Defense Newsletters
- Networking functions with decision makers
- Access to events
- Marketing & Communication
- iDEA Hub
- SoCal Jobs Defense Council
- Federal Manufacturing Designation (AMP SoCal)
- Base Support Initiative

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Get involved

- Regulatory Reform Initiative
- Use the red carpet
- Join the SoCal Jobs Defense Council
- Become involved in AMP SoCal
- Get on our list for Newsletters

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