

The Aerospace & Defense Forum



Facilitating Communication, Collaboration, and Commerce

**"How The Evolution of Aviation a Century Ago
Provides a Roadmap for Where Space is Headed"**

Guest Presenter:

John H. (Jay) Gibson, II
President, Chief Executive Officer
Chairman, Board of Directors
XCOR Aerospace, Inc.

Dallas-Ft. Worth Chapter
Thursday, December 10, 2015
Registration, Breakfast & Networking: 7:00-7:30am
Meeting: 7:30-9:00am

[Click here to register.](#)

DFW Chapter meetings will be free until the end of 2015.

Joining the DFW Chapter mailing list to automatically receive meeting notices is always free.

[Click here](#) to join the DFW

Chapter mailing list.

You will receive multiple invitations to this meeting, regardless of whether you have already registered. Please do not register more than once!

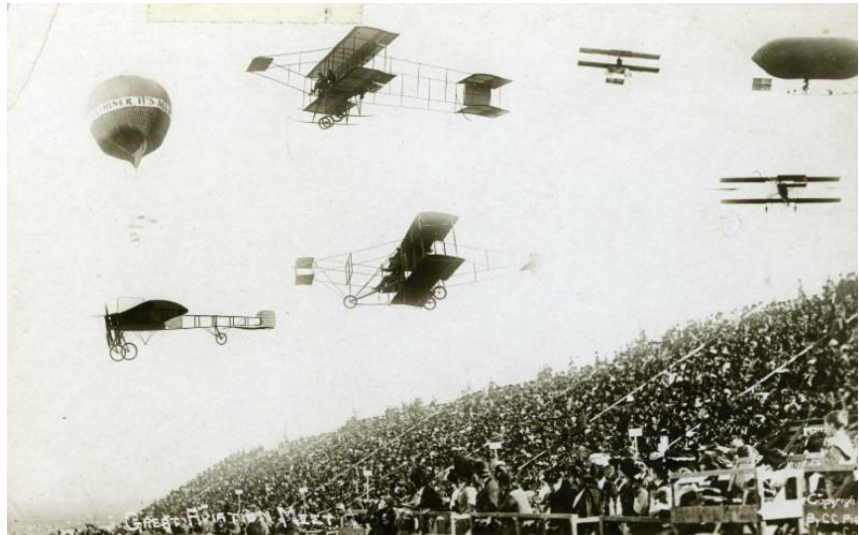
**Join the A&D Forum
before Jan 1 and
save \$150!**

Until the end of 2015 membership in the A&D Forum will be free for those professionals in the DFW area. Thereafter the normal membership fee will apply.

To save \$150, sign up before the end of 2015 for a free membership (use the discount code DFW), and then you can renew before the end of 2015 at the current renewal rate of \$250. In 2016 the rates will rise to \$400 and \$350 respectively.

[Click here](#) to join the A&D Forum (If you are in the DFW area, select Individual Membership and use Discount Code DFW to join for free).

A&D Forum members can attend all chapter meetings (of any chapter) for free, receive a monthly Newsletter, have first call on tours, and can access the website member areas, such as the Calendar, the over 150 chapter presentation recordings, articles, Resource List, Member Directory, and What's New pages, among other benefits.



LA International Air Meet, Dominguez Hills, 1910



**"How The Evolution of Aviation a Century Ago
Provides a Roadmap for Where Space is Headed"**

Guest Presenter:

John H. (Jay) Gibson, II
President, Chief Executive Officer
Chairman, Board of Directors
XCOR Aerospace, Inc.

Join through the A&D Forum website:

aerospacedefenseforum.org

December 10, 2015 Meeting

- Attire is business casual.
- Parking is free - located in front of the building.
- Please check-in on arrival.
- Bring a business card - they will be duplicated and copies of all attendee's cards will be available at the end of the meeting.
- Flyers and other material may be placed on the table designated for that purpose for pickup before and after the meeting. Please do not distribute anything during the meeting.
- Introductions will be minimal - your name, company, industry, and a 5 word "elevator speech". We encourage you to be creative!
- You are welcome to stay around and network and have refreshments after the meeting.

Feel free to pass this invitation on to others you think would be interested.

Event Information

**Thursday, Dec 10, 2015
Registration, Breakfast &
Networking: 7:00-7:30 a.m.**

Just as the early pioneers of aviation commercialization experienced, the many players in today's space market are finding a fluid and dynamic market for products, services, investment and strategic direction.

The ultimate success of any organization positioned somewhere in the vertical chain will be navigating and positioning itself among the funding, strategic and market demand for products and services both short and long term. Flexibility, awareness and adaptability and speed to market will be valuable traits in this rapidly emerging market.

Guest Presenter

Jay Gibson



Honorable John H. (Jay) Gibson, II is currently President and CEO of XCOR Aerospace, Inc. with offices in Mojave, CA; Midland, Texas and Amsterdam, the Netherlands and has direct responsibility for the overall performance of the company. Through developing and producing highly reusable and affordable engines and vehicles with low service requirements, XCOR provides engines and platforms to dramatically increase the viability of space missions and opportunities across diverse markets.

Prior to joining XCOR, Mr. Gibson was most recently Senior Vice President, Global Mission Support for Beechcraft Corporation in Wichita, Kansas. In this role, Mr. Gibson had full responsibility for the financial and operating performance of this \$150M+, rapidly growing business unit, which provides parts, maintenance, support and modifications to government and defense programs on a global basis.

Previously, as Vice President, Special Mission Aircraft, Mr. Gibson was the senior leader for the Special Mission Aircraft segment, which included responsibility for the establishment as a standalone unit. He was responsible for formation of the business' strategy; internal and external market identity, organizational and process structure as well as the P/L for the \$400M business. Additionally, Mr. Gibson also was responsible for the Corporate Government Relations in which he managed the company's state and federal relationships and activities, which facilitated Beechcraft's business objectives.

Mr. Gibson joined Beechcraft as Vice President, Finance and Contracts, Government Business where he served as the CFO of this \$600M

**Meeting: 7:30-9:00 a.m.
University of Texas at
Arlington Research
Institute (UTARI)
7300 Jack Newell Blvd S
Fort Worth, TX 76118**

segment of the company and managed the Finance, Contracts functions and drove operational, financial and management performance improvement across the organization. Additionally, Mr. Gibson was involved in numerous corporate activities including risk management, the Challenge Project (corporate reorganization of operations, supply chain and facilities), and Export/Import functions. This also included acquisition and divestiture activities.

The Aerospace & Defense Forum is a global aerospace and defense leadership community of over 1300 individuals that provides opportunities for sharing of information, current events, and analysis, mutual support and encouragement, partnering, innovation, and performance breakthroughs.

Prior to joining Beechcraft, Mr. Gibson served as the Assistant Secretary of the United States Air Force (Financial Management and Comptroller) in Washington, D.C., where he was the principal advisor to the Secretary on all financial management matters. This included responsibilities for all budgetary and fiscal matters including formulation, execution and management of a \$140 billion budget and serving as the Chief Financial Officer for the Air Force being responsible for providing the financial management and analytical services necessary for the effective use of Air Force resources. He is a recipient of the Air Force Decoration for Exceptional Civilian Service.

The A&D Forum website
AerospaceDefenseForum.org

Mr. Gibson entered public service as Deputy Under Secretary of Defense (Management Reform) where he identified, evaluated, prioritized and pursued defense wide opportunities for management and process improvement. He also served as Acting Deputy Under Secretary of Defense (Financial Management).

Upcoming A&D Forum Chapter Meetings

November 20: "**Life in the Universe and the Breakthrough Initiatives**", Pete Worden, former Director NASA Ames Research Center and currently Chairman for the Breakthrough Prize Foundation, Los Angeles Chapter, (webstreamed)

Dec 3: "**UK's Harwell Space Cluster: Why you need to be there!**", Steve Ringler, Oxfordshire Space Cluster Development Manager, UK Science Technology and Facilities Council, Orange County Chapter (webstreamed)

January 7: "**The Super Supply Chain is coming**", Gavin Brown, Executive Director, of MAMA, the Michigan Aerospace Manufacturing Assoc. MAMA is considering linking with PNWA and forming a super supply chain to take out costs, Orange County Chapter (webstreamed)

January 13: "**Lessons Learned in A&D Sales & Marketing**", panel of VP's of Sales & Marketing, South Bay Chapter

January 15: **Tour of General Atomics UAV Flight Test Facility**, Palmdale, CA, Los Angeles Chapter (US citizens only)

Recently Available Recordings on the A&D Forum website

"Building Enterprise Value in Mid-Market Firms", David Schmidt, CEO, a private middle market A&D Company, Orange County Chapter, October 1

"Human Engagement and Lean: Why America's Winning The Battle, But Losing The War", Panel, Los Angeles Chapter, October 16, 2015

"Aerospace can be Fun", Lt. Col. (Ret) Bill Gregory, Former NASA Astronaut, Advanced Instructor Pilot, Aviation Performance Solutions LLC, Arizona Chapter, November 10, 2015

"Launching the F-35 Joint Strike Fighter Program", Edward G. Linhart, Former Vice President of Global Production, Lockheed Martin, Dallas-Ft. Worth Chapter, November 12, 2015

Dallas-Ft. Worth Chapter Steering Committee

- Mr. Allan Couch, (Chapter Chair) Director, Integrated Program Team, Verify
- Mr. Michael Shields, Vice President, Safran North America Purchasing
- Dr. Thomas Weber, Strategy Manager, Raytheon
- Mr. Doug Wright, Site President, Marshall St. Triumph Group
- Dr. Micky McCabe, Director, University of Texas at Arlington Research Institute
- Mr. Craig J. Cox, Partner, Bell Nunnally & Martin
- Ms. Darlene Boudreaux, Executive Director, Tech Ft. Worth
- Mr. Rick Agopsowicz, Managing Director, RGovAccess
- Mr. Jay Lukash, Business Development, GoEngineer
- Ms. Kenda-Le Pernin, Business Consultant, Mark Kamin & Associates
- Dr. Ivan Rosenberg, Co-founder and Executive Director, The A&D Forum

The Executive Steering Committee of The Aerospace & Defense Forum

- Michael Coburn
- Peter Collins, Director, Strategic Planning, Aerospace Group, Parker Hannifin Corporation
- Alan McIntosh, President, Verify, Inc.
- Michael Boyle, President, BOBsearch
- Paul Weisbrich, Managing Director, D.A. Davidson & Co.
- Robert Jacobson, Desert Sky Holdings
- Ivan Rosenberg, President & CEO, Frontier Associates, Inc.

A&D Forum Executive Director

Ivan Rosenberg
irosenberg@aerospacedefenseforum.org
818-505-9915