# The Aerospace & Defense Forum

Facilitating Business Communication, Collaboration, & Commerce

### Using Technology and Training to Lower Product Cost

Los Angeles Chapter November 15, 2013 Meeting

## Click here to register to attend in person

Both members and non-members must register to attend.

Registration Fees
Free - A&D Forum member
\$30 - Non-member Early Bird until
November 7

\$40 - Non-member after November 7.

You will receive multiple invitations, regardless of whether you have already registered. Please do not register more than once!

### Click here to register to attend via the web

The presentation will be available live via web streaming.

The link above will take you to the Eventbrite registration page. Scroll down and select "Attend via the web". The URL for accessing the live stream will be sent to



Using Technology and Training to Lower Product Cost

**Guest Presenter:** 

you a few days before the event.

Live streaming facilities are provided by UK Trade & Investment.

#### **LA Chapter Founder Sponsors**



#### 2013 LA Chapter Sponsors



### MOSS-ADAMS LLP

Certified Public Accountants | Business Consultants

Acumen. Agility. Answers.

### **SheppardMullin**



Other Upcoming A&D Forum
Chapter Meetings

Nov 7: "Stay Private or Take Our A&D Company Public?" Panel including John

#### Joe Klocko

Director

Center for Applied Competitive Technologies
Santa Clarita, CA

Two factors threaten California A&D suppliers - a shortage of qualified engineers and machinists and lower labor costs in competitive countries.

The engineer and machinists shortage is caused two forces. The GenX generation (age roughly 30-50) is significantly smaller than the Boomer generation which preceded it and the Millennials who followed it. Making this situation worse, engineering and manufacturing are not primary interests of GenX'rs, who preferred internet start-ups or rewarding financial careers, or of Millennials, who want a career where they can make a difference (and they don't see engineering or manufacturing in that category - at least not yet).

The U.S. is, and for the foreseeable future is expected to remain, one of the most productive countries in the world. But this competitive advantage will be sustained only if we maintain and grow our productivity advantage. A highly trained and highly productive workforce is the key to the success of manufacturing in the U.S. and to your company's success.

Fortunately, the State of California is has created programs to help California manufacturers have the highly trained workforce they need now and in the future.

The California Community College system, and its Centers for Applied Competitive Technology, represent a great untapped resource for you to prepare your highly trained workforce of the future. Come hear how your company can engage with the state-wide CACT network for low cost workforce training and technology introduction services to increase your global competitiveness.

**Guest Presenter** 

C. Carson, President & CEO, Irvine Sensors Corporation, Orange County Chapter

Dec 7: "The Good, The Bad, and The Ugly", Doug Greene, President, Hixson Metal Finishing, Orange County Chapter

Dec 10: Brig. Gen. Michael D. Rothstein, Commander, 56th Fighter Wing, Luke Air Force Base, Arizona Chapter (Phoenix)

January 17: Assemblymember Al Muratsuchi, Chair, Select Committee on Aerospace, Los Angeles Chapter

### Recently Posted Presentations on the A&D Forum Website

"Dare Mighty Things", Lt. Gen. Gene Tattini, Jet Propulsion Laboratory, Arizona Chapter, October 8, 2013

"The 3-D Printing Advantage for A&D", Dr. Federico Sciammarella, Asst. Professor, Northern Illinois University, Los Angeles Chapter, October 18, 2013

"The Evolution of Cubic Corporation", Jay Thomas, EVP, CFO, Cubic Corporation, San Diego Chapter, October 22

The Aerospace & Defense Forum is a global aerospace and defense leadership community of over 790, providing opportunities for sharing of information, current events, and analysis, mutual support and encouragement, partnering, innovation, and performance breakthroughs. More information at AerospaceDefenseForum.org

## Los Angeles Chapter Steering Committee

- Ysrael Kanot, President, Mergers & Business Acquisitions, Inc.
- Ken Guss, CEO, GroupAero
- Robert Jacobson, Desert Sky Holdings, A&D Forum Co-Founder



Over the course of his career, Joe Klocko's experience has included executive positions at privately-held and Fortune 200 companies and has covered the disciplines of general management, operations, manufacturing, information systems, business development, strategic planning and finance. He has had responsibility for facilities in North America, the Asia/Pacific, the United Kingdom and continental Europe.

Currently, Joe is the Director, Center for Applied Competitive Technologies (CACT) hosted by College of the Canyons in Santa Clarita, CA. In this position, he also serves as the Regional Director, Advanced Manufacturing for the California Community College's Economic and Workforce Development program. The center delivers training and education in the areas of Computer Aided Design (CAD), Computer Aided Manufacturing (CAM) and Computer Numerically Controlled (CNC) machining. The CACT also evaluates emerging manufacturing and engineering technologies to assist companies in deploying these technologies within their organizations to enhance their competitive position in a global economy.

Prior to joining the college, Joe held the position of President and COO of Tactair Fluid Controls, Inc., a privately held aerospace and defense manufacturer. He has also held senior management positions at Textron Inc. and AlliedSignal Inc. (now Honeywell) where he served a worldwide customer base including tier one and tier two aerospace and industrial original equipment manufacturers as well as U.S. and international airlines and defense organizations.

#### November 15, 2013 Meeting

- Please check-in on arrival.
- Attire is business casual.
- Park in the building or for free across the street at the Century City Mall

 Ivan Rosenberg, President & CEO, Frontier Associates, A&D Forum Co-Founder and Executive Director

The A&D Forum website
AerospaceDefenseForum.org

- A light continental breakfast will be available starting at 7:00AM.
- Bring a business card they will be duplicated and everyone will get a copy of all attendee's cards.
- Flyers and other material may be placed on the receptionist's shelf for pickup before and after the meeting. Please do not distribute anything during the meeting.
- Because of the large number of attendees, introductions will be minimal - your name, company, industry, and a 5 word "elevator speech". We encourage you to be creative!
- You are welcome to stay around and network after the meeting.

Feel free to pass this invitation on to others you think would be interested.

#### Event Info

Friday, November 15, 2013 Networking: 7:00-7:30AM Meeting: 7:30AM-9:00AM PST Jeffer, Mangels, Butler & Mitchell 1900 Avenue of the Stars, 7th Floor Los Angeles, California

# The Executive Steering Committee of The Aerospace & Defense Forum

- Michael Coburn, COO, Cadence Aerospace
- **Peter Collins**, Director, Strategic Planning, Aerospace Group, Parker Hannifin Corporation
- Alan McIntosh, President, Verify, Inc.
- Michael Boyle, President, BOBsearch
- Paul Weisbrich, Managing Director, D.A. Davidson & Co.
- Robert Jacobson, Desert Sky Holdings
- Ivan Rosenberg, President & CEO, Frontier Associates, Inc.

#### **A&D Forum Executive Director**

Ivan Rosenberg irosenberg@aerospacedefenseforum.org 818-505-9915