

The Aerospace & Defense Forum

Facilitating Communication, Collaboration, and Commerce

"The Changing Nature of the A&D Supply Chain"

Orange County Chapter
February 6, 2014 Meeting

Networking: 7:00-7:30am Meeting: 7:30-9:00am



TriVista

[Click here to register](#)

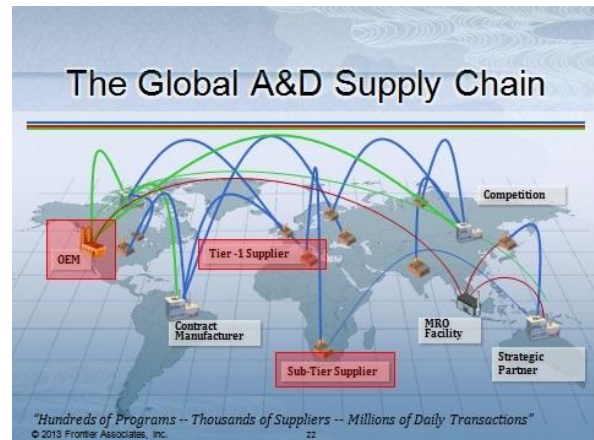
Both members and non-members must register to attend.

Registration Fees:

Free - A&D Forum member
\$30 - Non-member until Jan 30
\$40 - Non-member after Jan 30

You will receive multiple invitations, regardless of whether you have already registered. Please do not register more than once.

No webstreaming or recording will be available for this meeting.



"The Changing Nature of the A&D Supply Chain"

**Save \$50 on
New, Expired or Renewed
Memberships**

Memberships will be \$300 as of Jan 31, 2014. If you renew (even an expired membership) or create a new membership before that date, you can get it at the current \$250 rate.

All paid memberships that were scheduled to be renewed before Jan 31 have been extended to that date.

Whenever your current membership expires, if you renew before your membership renewal date your membership fee will be the current rate of \$250.

A similar discount applies for Corporate Memberships.

To renew, login to the A&D Forum website and click on "Join A&D Forum / Renew Memberships" or call the office at 818-505-9915.

Members attend any chapter meeting for free and get first opportunity to sign up for tours (and some exciting tours are planned for 2014).

**Upcoming A&D Forum
Chapter Meetings**

Feb 11: Panel on Cybersecurity, panelists from **General Dynamics C4 Systems, SAIFE, and ASU**, Arizona Chapter (Phoenix)

Feb 14: Assemblymember Al Muratsuchi, Chair of the Select Committee on Aerospace, California Assembly, Los Angeles Chapter

Feb 25: Dwayne Junker, Epsilon Systems, San Diego Chapter

March 6: "Doing Aviation Business in

Panelists:

Michael Pollack

Director, Global Strategic Sourcing,
United Technologies Corporation

Frank Thompson

Group Vice President, Supply Chain,
Parker Hannifin Corporation

Representative from an A&D Company
To be announced

Moderator: Erik Choy

Vice President, D.A. Davidson & Co.

Do relationships in the supply chain matter anymore?

Aerospace and defense companies are under constant pressure to deliver quality products on-time and continuously reduce costs. As a result, the entire A&D supply chain, both inside and outside the organization, has become more integrated than ever. This experienced panel will highlight the current issues and strategies across the supply chain from the presenters' perspectives.

After the initial panel presentations there will be extensive opportunity for Q&A.

February 6, 2014 Meeting

- Parking is in the parking structure associated with the Plaza Tower. You will receive validation for 1 hour of parking. Any time beyond that will be \$6/hour. You can also park across the street in the uncovered parking lot for a lower per hour rate.
- A light continental breakfast will be available starting at 7:00am.
- Bring a business card - they will be duplicated and everyone will get a copy of all attendees' cards.
- Attire is business casual.
- Because of the large number expected to attend, introductions will be minimal - your name, company, industry, and a 5 word "elevator speech". We encourage you to be creative!
- The meeting will consist of the panel presentations and a open group discussion.
- You are welcome to stay around and network after the meeting.

Event Info

China", David Conrad, VP Sales;
Marketing and Customer Support
Zodiac Aerospace, Orange County
Chapter

OC Chapter Founder Sponsors



2014 OC Chapter Sponsors



Thursday, February 6, 2014
Networking: 7:00-7:30am
Meeting: 7:30am-9:00am
Dorsey & Whitney LLP
Plaza Tower
600 Anton Boulevard
Suite 2000
Costa Mesa, California 92626

Our Panelists



Mike Pollack joined UTC Operations in September 2013 as Director, Global Strategic Sourcing and Account Executive.

Prior to joining UTC, Mike served five years as the Vice President of Sales & Marketing for Ducommun Inc., a supplier to the global aerospace industry producing subassemblies, subsystems and proprietary products for the commercial, military and space market segments, headquartered in Carson, CA. Before that role, he served four years as Vice President, Sales & Marketing and Programs, Ducommun AeroStructures, headquartered in Gardena, CA.

Mike's career has progressed through 30 years of broad and diverse experience in roles of increasing responsibility growing sales, market share, and profits for technical and industrial products in the aerospace, automotive, general industrial and construction markets. Prior to his positions at Ducommun, Mike served five years as the Global Vice President, Sales & Marketing for Pilkington Aerospace. His earlier experience came from various Sales, Marketing and Business Development roles within Pilkington's Libbey Owens Ford division, The General Electric Co. (GE), and Owens-Corning Fiberglas.

Mike holds an MBA with an emphasis on Management, and a master's degree in Organizational Behavior from Illinois Benedictine University, Lisle, Illinois, in addition to a bachelor's degree in Marketing from Michigan State University, East Lansing, Michigan.



Frank Thompson is the group vice president of supply chain management for Parker



Aerospace. Named to the position in June 2007, Thompson is responsible for developing and implementing group-wide plans and strategies for material planning and scheduling, strategic procurement, and logistics processes.

Joining the company in 1998, Thompson has held positions in supply chain at Parker's Air & Fuel Division. Most recently, Thompson served as supply chain director for the division.

Prior to coming to Parker, Thompson held such roles as materials director and purchasing manager at Interstate Electronics Corporation and the former Hughes Aircraft Company.

Thompson earned a bachelor of science degree in finance from California State University, Long Beach, and a master of business administration degree from Pepperdine University, Irvine, California, campus. He is also a graduate of Parker's Taking Charge of Change program and Leading, Managing Change at Parker.

Thompson serves as a member of the Aerospace Industries Association Supplier Management Council's executive committee and is a past president of the Supplier Excellence Alliance.



Erik Choy is a Vice President in Davidson's Aerospace, Defense & Government Services practice. Erik has extensive investment banking experience on a variety of transactions including mergers and acquisitions, corporate divestitures, strategic advisory, private placements and public

offerings. Prior to joining Davidson, Erik was a Vice President at McGladrey Capital Markets, where he advised both privately-held and public companies in the AD&G as well as Test and Measurement sectors. Before McGladrey, Erik worked at Dresdner Kleinwort Wasserstein in its Global Industrials group.

He holds a B.A. in Political Science from the University of California, Los Angeles and an MBA in Finance and Accounting from the New York University Stern School of Business.

Orange County Chapter Steering Committee

- Paul Weishrich (Chapter Chair)

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- Larry Ward, Partner, Dorsey & Whitney
- Ivan Rosenberg, President & CEO, Frontier
Associates, Inc.

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Executive Director

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