

The Aerospace & Defense Forum



Facilitating Business Communication, Collaboration, & Commerce

October 2020

Issue: 88

The A&D Forum Newsletter

You are receiving this email because you joined a mailing list for the A&D Forum. You may join the A&D Forum [here](#).

You may see that the layout of the Newsletter has changed. Constant Contact changed their program and we have done the best we could with the new (and removed) fundtions.

Events

- National Virtual Events: a listing of national events, all webinars
- A&D Forum Virtual Events
- Arizona Virtual Events: a listing of some of the Arizona oriented virtual events.

The Industry

- Webinar Recordings on the A&D Industry
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International and Import/Export

- Articles on International and Import/Export

Manufacturing Management

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SheppardMullin

Workforce Management

- Articles on Workforce Management

- Government

> Articles on Government

Space Industry

- Articles on the Space Industry

If not already a member, you are invited to join The Aerospace & Defense Forum at <https://aerospacedefenseforum.org/>.

We hope this A&D Newsletter is useful to your success. Stay safe and healthy!

Ivan Rosenberg

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National Virtual Events



Space Tourism Society

- Off-World Brands, November 12, 12:00PM, Pacific Time

Aviation Week Webinars

- > [Strategies for the Future](#), October 5, 7:00 pacific
- > [Pre-Owned vs New: Post-Pandemic Dynamics](#), October 6, 7:00 pacific
- > [Fireside Chat with IATA Vice President, The Americas, Peter Cerdá](#), October 6, 7:00 pacific
- > [Forecasts for the Future](#), October 7, 7:00 pacific
- > [Charters – Strategies to Keep New Customers](#), October 8
- [NASA Administrators Panel: Where We've Been, Where We're Going](#), October 8, 2020
- > [FBOs – A Changing Business?](#), October 9, 7:00 pacific
- > [Finding Opportunity in the Space Sector](#), October 16, 7:00 pacific

Conferences

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**Frost
Brown Todd** LLC
ATTORNEYS

**BOLTON
& COMPANY**

CHUBB[®]

RSM

STANTON CHASE

CMTC[®]

California's Manufacturing Network

**CITY NATIONAL
BANK**
The way up.[®]

- [Aviation Week's DefenseChain Conference](#), October 20-21, 2020
- > [The Best of SMX](#), October 29, 2020
- > [Aviation Week's A&D Mergers and Acquisitions Conference](#), November 11
- [ASCEND: The event defining the future of space](#), November 16-18, 2020
- > [2020 Military Aviation Logistics & Maintenance Symposium](#) (MALMS Virtual), November 17-18
- > [The 2021 Military Additive Manufacturing Summit & Technology Showcase](#), February 23-24, 2021
- > [Space Tourism Conference](#), April 28, 2021, at Proud Bird, Los Angeles
- > [54th International Paris Air Show](#), June 21-27, 2021



Events

- [Manufacturing Month](#), October 1-30, 2020

NexGen Peer Network for Manufacturing Executives

- > 9-Oct Robin Johnson, [The Resilient Organization- Beyond Surviving to Thriving](#)
- > 16-Oct Cyndie Flynn, [Labor Law - I Wouldn't Do That...](#)
- > 23-Oct Rachele Golden & Michele Landis, [Website Accessibility - Part 3, California Adds More Regulations.](#)
- > 30-Oct Dave Watt, [Cyber Security - The Risk & Opportunity](#)

A&D Forum Virtual Events

Webinar plans

We plan at least three webinars a month - one National Online Forum and two chapter webinars. Go to the online [Calendar](#) on the A&D Forum website for an up-to-date and comprehensive list of upcoming events.



A&D Forum: National Online Forums:

- October 6: "[How to Increase Your Sales Through Reshoring](#)", Harry C. Mose, Founder and President, Reshoring Initiative
- November 18: "The Current State of Additive Manufacturing in A&D", Matt Sand (President, 3DEO), Paul Walsh (COO, Ascent Aerospace Tooling Group), Ivan Madera (CEO, Morf3D), and Gabriel Suppes (Sr. Sales Engineer, Purple Platypus)

Arizona Virtual Events

Arizona Technology Council:



- Wednesday, October 7, 2020 - 2020 Southern Arizona Tech + Business Expo
- Thursday/Friday, October 15/16, 2020 - 2020 Virtual CEO Leadership Retreat
- Tuesday, October 20, 2020 - Tech Sector Speaker Series | Which cloud is best? Let Your Applications Decide
- Wednesday, November 4, 2020 - Governor's Celebration of Innovation Virtual Awards + Tech Showcase
- Thursday, November 12, 2020 - 2020 Virtual Aerospace, Aviation, Defense and Manufacturing Conference

[Click here](#) for more information and to register for ATC events. A&D Forum members receive ATC member rates for ATC events.

Webinar Recordings on the A&D Industry



Aerospace & Defense Forum

National Online Forums:

- September 1: [Dealing with Today's Sales Challenges](#), Panelists: Massimo Masini (VP/GM, Whitcraft), David Conrad (Director Business Development, PTI Technologies), and Tom Shaw (VP Sales & Marketing, Mayday Manufacturing)
- September 16: ["What Should We Keep Doing After the Pandemic is Over?"](#), Rik Reppe, CEO, Experience Alchemists

A&D Forum: Chapter Meetings

- September 22: ["The Evolving National Security Innovation Space for All"](#), Panelists: James Rodman (CEO, Xsite), Scott Tait (Executive Director, SD Catalyst), Steve Lauver (Cofounder, AF Ventures), Jaden Risner (CEO, Family Proud), JD Davids (Smart Money), Sam Grey (Naval X Dep Director), Townsend Bourne (Government Contracts, Investigations & International Trade Partner, Sheppard Mullin Richter & Hampton LLP), San Diego Chapter
- September 24: ["Facing COVID-19 and Industry Disruption: An Interactive Discussion with A&D Businesses"](#), Santa Clarita Valley Chapter
- October 2: ["The Private Equity Strategy for Navigating the A&D Market in 2021"](#), Orange County Chapter

A&D Forum presentation recordings are available only to A&D Forum members.

Aviation Week Webinars

- > Business Aviation: At the Tip of the Technology Spear, August 27
- > Route to Recovery | What's Next for the UK's Aviation Market?, September 3

- > Preparing Workforce Strategies for a Post-Pandemic World, September 11
- > The Revolution in Combat Aircraft Software, September 21
- > Fireside Chat with Captain Thomas W. Hallam, CEO of Somon Air, September 24
- > As MAX Return Nears, Do Air Framers Face More Production Cuts?, October 1

[Click here](#) to access Aviation Week webinar recordings.

- > [Redefining Air Travel: Technology-driven Strategies for Airports to Restore Passenger Confidence](#), September 22

Podcasts

- > [Podcast: Are Commercial Aircraft Production Plans Still Too High?](#), Joe Anselmo, Jens Flottau, Michael Bruno, Aviation Week, September 03, 2020
- > [Podcast: Planning For An Aerospace Recovery](#), Jen DiMascio, Lee Hudson, Aviation Week, September 10, 2020
- > [Podcast: What's Next For The U.S. Air Force's Next Generation Air Dominance Program](#), Jen DiMascio, Steve Trimble, Lee Hudson, Aviation Week, September 18, 2020

Articles on the A&D Industry

- > [AIA Unveils "Roadmap to Recovery" to Guide A&D Industry's Comeback](#), September 23
- > [Airlines Face Desolate Future as Attempts to Reopen Crumble](#), by Anurag Kotoky and Angus Whitley, September 23, Bloomberg Businessweek
- > [Opinion: A Primer For Acquisitions And Divestitures](#), by Alex Krutz, Aviation Week, September 03, 2020
- > [Will Aircraft Demand Pick Up Before 2025?](#), by Jens Flottau, Aviation Week, September 29, 2020
- > [For airlines, a focus on 'getting back to 2019 ' ignores reality](#), By Lewis Harper, FlightGlobal, September 23, 2020
- > [Vaccine key to airline recovery: United's Munoz](#), By Pilar Wolfsteller, FlightGlobal, September 24, 2020
- > Industry Spotlight, Aerospace & Defense & Govcon - Issue 3, [Changing Times in Aerospace, Defense and GovCon](#), ZRG
- > [Walmart to test drone delivery of grocery, household items](#), By Reuters Staff, Reuters, September 15, 2020
- > [FAA Launches Aviation Maintenance Workforce Grant Program](#), By Kate O'Connor, AVweb, September 8, 2020
- > [Opinion: A Five-Part Strategy For Airbus](#), By Richard Aboulafia, Aviation Week, September 01, 2020
- > [Safran CEO Takes Short-Term Action And Thinks Propulsion Long-Term](#), By Thierry Dubois, Jens Flottau, Aviation Week, September 23, 2020
- > [Opinion: Rolls-Royce—Tragic Hero Of The Aviation Crisis](#), By Antoine Gelain, Aviation Week, October 01, 2020
- > [How's Military Aftermarket Sector Faring Amid COVID-19 Crisis?](#), By Michael Tint, Aviation Week, September 22, 2020



Articles About Boeing

- > [House report blasts Boeing, FAA for 737 Max jet crashes, seeks reforms](#), by Associated Press, Los Angeles Times, September 16, 2020
- > [EASA Sees 737 MAX Approval In November, Says Boeing To Add Third AOA Sensor](#), By Sean Broderick, Helen Massy-Beresford, Aviation Week, September 25, 2020
- > [Analysis Shows 13% Of Stored MAX Fleet Has No Customers](#), By Sean Broderick, Aviation Week, October 01, 2020
- > [Qatar Airways Remains Committed To Its Boeing 777X Order](#), by Linnea Ahlgren, Simple Flying, September 8, 2020
- > [Boeing Clocks New Orders For Converted 737 Freighters](#), by Emily Derrick, Simple Flying, September 21, 2020
- > [FAA chief set to conduct 737 MAX evaluation flight next week](#), By David Shepardson, Reuters, September 25, 2020
- > ['I like what I saw,' U.S. FAA chief on Boeing 737 MAX test flight](#), By Eric M. Johnson, David Shepardson, Reuters, September 30, 2020



Articles on International and Import/Export

- > [Reshoring: The Next Great Global Trend](#), Merrill Perspectives, August 31, 2020
- > [New study looks at space power competition through China's lens](#), by Sandra Erwin, SpaceNews, September 20, 2020
- > [DoD Report Says China's Missile Capability Overtaking U.S.](#), By Rich Abott, Defense Daily, September 02, 2020
- > [DoD Report Finds China Ahead Of U.S. In Ships Numbers](#), By Rich Abott, Defense Daily, September 01, 2020



Articles on Manufacturing Management

- > [Cybersecurity Maturity Model Certification \(CMMC\) Best Practice Guide](#), infor
- > [On-Demand Webinar: Overview & preparation tips for CMMC](#), infor
- > [Future-Proofing Manufacturing & Supply Chain Post COVID-19](#), By Lisa Anderson, LMA Consulting Group
- > [Improved Aerospace Machining Technologies Maximize Productivity](#), Sponsored By Makino, Aviation Week, August 14, 2020
- > [Realizing Digital Manufacturing and Product Support in Aerospace & Defense](#), Sponsored By Siemens Digital Industries Software, Aviation Week, August 19, 2020
- > [What Will A&D Supplier Base Look Like After COVID-19? Forecasts Begin.](#), By Michael Bruno, Aviation Week, September 22, 2020
- > [Where To Locate Aero Manufacturing After COVID-19](#), By Michael Bruno, Aviation Week, September 16, 2020



Opportunities

- > [Candidate Interview Toolbox](#), by BOBSearch. A Candidate Interview Toolbox and an Executive in Transition Toolbox.
- > **The NGO Objective Sciences International**, who organizes Science Camps for the Schools, Adults, Families, Teens and Kids, within it's mission on Science Education and Resolution of the Sustainable Development Goals through the organisation of Scientific Travels, and who has the Special Consultative Status to Economic and Social Council of the United Nations, is currently recruiting 40 new collaborators without age limit, in more than 15 different specialities, in several countries and different langages. [Click here](#) for more information.

Articles on Leadership

- > [Is Leadership A Trained Skill Or Can It Be Taught?](#), by James Albright, Aviation Week, July 30, 2020
- > [Becoming a More Patient Leader](#), by David Sluss, HBR.org, September 02, 2020



Articles on Workforce Management

- > [Opinion: A&D Workforce Evolves And Launches Into Future](#), By John Reing and Miguel Smart, Aviation Week, September 11, 2020
- > [Reshaping the Workforce During a Global Pandemic, Aviation Week 2020 Workforce Study Executive Summary](#)



Articles on Government

- > [Gen. Brown: The Air Force isn't getting bigger; to win wars it must move airmen into undermanned jobs](#), By Stephen Losey, Air Force Times, August 31, 2020
- > [Space Chief Targets Red Tape To Speed New Tech](#), By Theresa Hitchens, Breaking Defense, September 15, 2020
- > [Space Force aims to set standard for diversity, inclusion](#), By Dan Boyce, AP News, September 6, 2020
- > [Space Force, DoD agencies, NRO try to get on the same page on future acquisitions](#), by Sandra Erwin, SpaceNews, September 22, 2020



Articles on Space Industry

- > See the "The Overview Effect" on Vimeo and YouTube, [Click here](#) to see on Vimeo. [Click here](#) to see on Planetary Collective. [Click here](#) to view or purchase on Amazon Prime.
- > [The Elusive Peril of Space Junk](#), By Raffi Khatchadourian, The New Yorker, September 21, 2020
- > [Rocket Lab's plan to search for life on Venus in 2023 just got more exciting](#), By Mike Wall, Space.com, September 16, 2020
- > [How Relativity Space plans to win the Pentagon's launch contracts](#), By Nathan Strout, C4ISRNet, September 21, 2020



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